



ANNUAL AUDITED REPORT FORM X-17A-5 PART III

13-5

OMB APPROVAL

OMB Number: 3235-0123 Expires: October 31, 2004

Estimated average burden hours per response..... 12.00

SEC FILE NUMBER

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

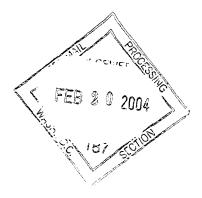
REPORT FOR THE PERIOD BEGINN	HNG_January 1, 2003 AN	D ENDING Dece	mber 31, 2003
	MM/DD/YY		MM/DD/YY
A	REGISTRANT IDENTIFICATIO	N	
NAME OF BROKER-DEALER: Spen	ncer Clarke LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	F BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
505 Park Avenue, 4th F	loor		
	(No. and Street)		
New York, NY 10022			
(City)	(State)	(Zip (Code)
NAME AND TELEPHONE NUMBER Reid H. Drescher	OF PERSON TO CONTACT IN REGAR	D TO THIS REPOR	T 212 446-6100
		(Are	ea Code - Telephone Number
В.	ACCOUNTANT IDENTIFICATION	ON	
INDEPENDENT PUBLIC ACCOUNT.	ANT whose opinion is contained in this R	eport*	
Schneider & Associates	·	•	
	(Name – if individual, state last, first, mida	!le name)	
100 Jericho Quadrangle,	Suite 236, Jericho, NY 117	53	
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Account	ant		arth
☐ Public Accountant		PROCE	22ED
Accountant not resident i	in United States or any of its possessions.	MAR 19	2004
	FOR OFFICIAL USE ONLY	THOM	
		FINAN	
L			

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

I, KEID H DRESCHER	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statem SPENCER CLARKE LLC	nent and supporting schedules pertaining to the firm of
of DECEMBED 31 ,20	are true and correct. I further swear (or affirm) that
	officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
, ,	
	7 ///
DAVID DRESCHER	
Notary Public, State of New York	Signature
No. 01DB5088080	
Qualified in New York County Commission Expires Nov. 10, 20	PRESIDENT
Λ ~	Title
Dread Merch	
Notary Public	
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Pa	
(f) Statement of Changes in Liabilities Subordinated to	Claims of Creditors.
 (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requires 	
(i) Information Relating to the Possession or Control R (j) A Reconciliation, including appropriate explanation	equirements Under Rule 1563-3. of the Computation of Net Capital Under Rule 1563-3 and the
Computation for Determination of the Reserve Requ	
	I Statements of Financial Condition with respect to methods of
consolidation.	o diamonds of a manifely condition with respect to memous of
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
	o exist or found to have existed since the date of the previous audit.
X (o) Independent auditors' report on int **For conditions of confidential treatment of certain portion	ernal control structure. is of this filing, see section 240, 17a-5(e)(3).



SPENCER CLARKE LLC

FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

FOR THE YEAR ENDED DECEMBER 31, 2003

SPENCER CLARKE LLC FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES FOR THE YEAR ENDED DECEMBER 31, 2003

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INDEPENDENT AUDITORS' REPORT

Spencer Clarke LLC New York, New York

We have audited the accompanying statement of financial condition of Spencer Clarke, LLC as of December 31, 2003, and the related statements of operations, changes in member's equity, changes in subordinated borrowings, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Spencer Clarke LLC as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting standards generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary schedules listed in the accompanying index is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures



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applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Jericho, New York February 5, 2004

SPENCER CLARKE LLC STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2003

ASSETS

Cash	\$ 890,769
Due from clearing firm	770,225
Securities owned, at market value	12,050
Furniture, equipment and leasehold improvements, at cost,	
less accumulated depreciation and amortization of \$398,578	83,148
Employee loans and advances	87,292
Money market account - pledged	70,969
Due from Spencer Clarke Holdings LLC	34,000
Other assets	82.034
Total assets	\$2,030,487
	4 <u>210201.07</u>
LIABILITIES AND MEMBER'S EQUITY	
<u>Liabilities</u>	
Accounts payable and accrued expenses	\$ 166,594
Accounts payable and accided expenses	\$ <u>100,394</u>
Commitments and contingencies (See Notes)	
Colored and homewine	100 000
Subordinated borrowing	_100,000
Member's equity	1,763,893
	<u> </u>
Total liabilities and member's equity	\$ <u>2,030,487</u>

SPENCER CLARKE LLC STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2003

Revenues

Commissions	\$1,763,031
Investment banking income	562,405
Interest and other income	<u>134,221</u>
	0.450.657
Total revenues	<u>2,459,657</u>
Expenses	
Compensation and benefits	2,126,317
Clearing charges	19,554
Communications and occupancy	356,055
Market data services	170,262
Other operating expenses	389,819
Interest	8,943
Total expenses	3,070,950
Net loss	\$ <u>(611,293)</u>

SPENCER CLARKE LLC STATEMENT OF CHANGES IN MEMBER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2003

BALANCE, January 1, 2003	\$ 535,186
Capital contributions from Spencer Clarke Holdings LLC	1,840,000
Net loss for the year	(611,293)
BALANCE, December 31, 2003	\$ <u>1,763,893</u>

SPENCER CLARKE LLC STATEMENT OF CHANGES IN SUBORDINATED BORROWINGS FOR THE YEAR ENDED DECEMBER 31, 2003

Subordinated borrowings at January 1, 2003	\$
Issuance of subordinated note	100,000
Subordinated borrowings at December 31, 2003	\$ <u>100,000</u>

SPENCER CLARKE LLC STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2003

Increase (decrease) in cash Cash flows from operating activities	
Net loss	\$ <u>(611,293)</u>
Adjustments to reconcile net loss to net cash	
used in operating activities:	
Depreciation and amortization	43,541
(Increase) decrease in operating assets:	•
Due from clearing firm	(510,522)
Securities owned, at market	(12,050)
Securities owned, not readily marketable	16,300
Employee loans and advances	(54,525)
Due from Spencer Clarke Holdings LLC	(34,000)
Other assets	(43,464)
Increase in operating liabilities:	, , ,
Accounts payable and accrued expenses	74,383
Total adjustments	(520,337)
Net cash used in operating activities	(1,131,630)
Cash flows from investing activities	
Purchase of furniture, equipment and leasehold improvements	(21,747)
Cash flows from financing activities	
Proceeds from issuance of subordinated note	100,000
Capital contributions from Spencer Clarke Holdings LLC	1,840,000
Net cash provided by financing activities	1,940,000
Net increase in cash	786,623
Cash at January 1, 2003	104,146
Cash at December 31, 2003	\$_890,769

NOTE 1 - ORGANIZATION

Spencer Clarke LLC (the "Company") is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and the National Association of Securities Dealers, Inc. The Company is wholly-owned by Spencer Clarke Holdings LLC ("Holdings").

The Company executes principal and agency transactions in listed and over-the-counter securities, and provides investment banking services. All customer transactions are cleared on a fully disclosed basis through an independent clearing firm. Accordingly, the Company does not carry securities accounts for customers nor does it perform custodial functions related to their securities.

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

The Company records securities transactions, including gains and losses from proprietary securities trading, on a trade date basis. Commission income and expenses are reported on a trade date basis.

Marketable securities, consisting of common stock, are valued at market value; securities not readily marketable are valued at fair value as determined by management. As of December 31, 2003, non-marketable securities were recorded at zero value.

Investment banking revenues include fees and sales concessions earned from the Company's participation in securities offerings as a placement agent or selling group member. Placement agent fees and sales concessions are recorded on settlement date.

Depreciation of furniture and equipment is provided on a straight-line basis over the estimated useful life of the respective assets. Leasehold improvements are amortized on a straight-line basis over the term of the lease.

For purposes of the financial statements, the Company considers all money market mutual funds and highly liquid debt instruments with an original maturity of three months or less to be cash equivalents. There were no cash equivalents as of December 31, 2003.

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES - continued

Management uses estimates and assumptions in preparing these financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Estimated

NOTE 3 - FURNITURE, EQUIPMENT AND LEASEHOLD IMPROVEMENTS

		<u>Useful Life</u>
Furniture and equipment	\$324,022	5 to 7 years
Leasehold improvements	<u>157,704</u>	Term of lease
	481,726	
Less: Accumulated depreciation		
and amortization	<u>398,578</u>	
	\$ <u>83,148</u>	

Depreciation and amortization expense was \$43,541 for the year.

NOTE 4 - EMPLOYEE LOANS AND ADVANCES

Employee advances consist of non-interest bearing loans to employees. The Company has an arrangement with three of its registered representatives to forgive loans in the original aggregate amount of \$91,181 if they remain licensed with the Company for a period of thirty-six months. The loans are being amortized to expense over the term of the service periods. Loan amortization expense was \$30,004 in 2003. The unamortized loan balance was \$61,177 at December 31, 2003. Other loans in the amount of \$26,115 are due on demand.

NOTE 5 - MONEY MARKET ACCOUNT- PLEDGED

This account has been pledged to a bank to secure the issuance of a letter of credit to the Company's landlord in lieu of a cash security deposit.

NOTE 6 - SUBORDINATED BORROWING

The subordinated loan is payable to the Company's President on March 31, 2004 and bears interest at 12% per annum, payable monthly. The loan is available in computing net capital under the SEC's uniform net capital rule, and may not be repaid to the extent such borrowing is required for the Company's continued compliance with net capital requirements.

NOTE 7 - MEMBER'S EQUITY

During 2003, Holdings made total capital contributions of \$1,840,000 to the Company.

NOTE 8 - RELATED PARTY TRANSACTIONS

The loan receivable from Holdings in the amount of \$34,000 is non-interest bearing and due on demand.

During 2003, the Company earned fees of \$208,000 from Holdings for serving as exclusive placement agent in Holdings' private offering of membership interests.

NOTE 9 - LEASE COMMITMENTS

The Company has entered into an equipment operating lease and a lease extension agreement for the use of office space. The lease extension expires in June 2007, with one five-year option to renew, subject to certain conditions. Payment of rent and other charges due under the lease extension period has been guaranteed by an officer of the Company. Following is a summary of future minimum annual rentals at December 31, 2003:

Year ending December 31,

2004	\$ 298,500
2005	298,500
2006	287,980
2007	_141,360
Total	\$ <u>1,026,340</u>

Rent expense was \$300,849 for the year ended December 31, 2003.

NOTE 10 - INCOME TAXES

As a single member LLC, the Company files income tax returns in combination with Holdings and another LLC affiliate. The combined entity is not subject to federal or state income tax, and thus no federal or state income tax expense has been recorded in the accompanying financial statements. The members of Holdings report their proportionate share of membership taxable income or loss in their respective income tax returns. The combined entity is subject to New York City Unincorporated Business Tax ("UBT") on taxable profits.

NOTE 11 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK AND CONCENTRATION OF CREDIT RISK

The Company executes, as principal and agent, securities transactions on behalf of its customers. If either the customer or a counter-party fail to perform, the Company may be required to discharge the obligations of the non-performing party. In such circumstances, the Company may sustain a loss if the market value of the security is different from the contract value of the transaction.

The Company is engaged in trading and brokerage activities with customers, broker-dealers and other counterparties. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

The Company places its cash in commercial checking accounts and uninsured bank money market funds. Bank balances may from time to time exceed federally insured limits.

NOTE 12 - EMPLOYEE BENEFIT PLAN

The Company maintains a 401(k) plan (the "Plan") for the benefit of substantially all full-time employees. Eligible employees may make voluntary contributions to the Plan, subject to statutory and Plan limitations.

NOTE 13 - NET CAPITAL REQUIREMENT

As a registered broker-dealer, the Company is subject to the SEC's Uniform Net Capital Rule 15c3-1. The Rule requires that the Company maintain minimum net capital, as defined, of 6-2/3% of aggregate indebtedness, as defined, or \$100,000, whichever is greater. At December 31, 2003, the Company had net capital of \$1,515,273, which exceeded its requirement of \$100,000 by \$1,415,273. The ratio of aggregate indebtedness to net capital was .10 to 1.

SUPPLEMENTARY INFORMATION

SPENCER CLARKE LLC

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-3 DECEMBER 31, 2003

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 in that the Company's activities are limited to those set forth in the conditions for exemption appearing in paragraph (k)(2)(ii) of that rule.

SPENCER CLARKE LLC COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 DECEMBER 31, 2003

Net capital:		
Member's equity		\$1,763,893
Add: Subordinated borrowing allowable in computation		100.000
of net capital		100,000
Total capital and allowable subordinated borrowing		1,863,893
Deductions and/or charges:		
Nonallowable assets:	ው በኃ 1 <i>4</i> በ	
	\$ 83,148	
Employee loans and advances, net of offsetting	76 277	
commissions payable of \$11,015	76,277 70,969	
Money market fund-pledged	•	
Due from Spencer Clarke Holdings LLC	34,000	
Other assets	82,034	
Od - 1. J. d	346,428	
Other deductions - unsecured customer debits	384	346,812
Net capital before haircuts on security position		1,517,081
Haircut on security position		1,517,001
Corporate stock		1,808
Net capital		\$1,515,273
Net capital		Ψ <u>332 4232272</u>
Aggregate indebtedness:		
Accounts payable and accrued expenses, net of offsetting		
employee loans and advances of \$11,015		\$ <u>155,579</u>
•		
Computation of basic net capital requirement:		
Minimum net capital required		\$ 100,000
* *		
Excess net capital at 1,000 percent		<u>1,499,716</u>
Ratio: Aggregate indebtedness to net capital	•	10 to 1
Reconciliation with Company's computation (included in Part IIA of Fo	rm X-17A	-5 as of December
31, 2003)		
Net capital, as recorded in Company's Part IIA (unaudited) FOCUS	report	\$1,562,592
Decrease in nonallowable assets		12,711
Increase in securities haircuts		(1,808)
Increase in accounts payable and accrued expenses		(29,126)
Other audit adjustments - net		(29,096)
Net capital per above		\$ <u>1,515,273</u>

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY RULE 17a-5

Spencer Clarke LLC New York, New York

In planning and performing our audit of the financial statements of Spencer Clarke LLC for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule17a-3(a)(11) and for determining compliance with the exemptive provision of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the



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SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Jericho, New York February 5, 2004